



Episcopal Diocese of West Texas

The Annual Giving Consultant Defined

We know:

- Money represents power, security and identity in our culture
- Our relationship to money is a powerful force
- Money can control our lives

We also know:

- Many people come to hear about stewardship feeling defensive
- Congregations are looking for a "quick fix" to their financial problems
- Individuals want to respond, but don't know how and can't deal with the things that prevent them
- Many stewardship programs don't work because they focus on moral imperatives - "shoulds and oughts"

We believe:

- God gives us a choice about how we use money
- The use of money has spiritual and material implications
- It is ineffective to only give people more information about stewardship and expect that they will change their giving patterns
- It is more important to create a safe place for people to experience acceptance, forgiveness and understanding over the tough issues of money

We offer:

- An experience of grace that allows individuals to choose to reorient their use of money
- An effective stewardship program that will produce healthier churches, stronger leaders and a clearer mission
- A process that provides an opportunity for a "paradigm shift": The Event, an inner experience that invites reconciliation of the gap between what we believe and what we do

We will be able to:

- Respond to an initial request for evaluation/consultation
- Facilitate meetings with the clergy, wardens, vestry and stewardship committee
- Analyze data and prepare a Stewardship Profile of the congregation
- Facilitate the writing of a vestry stewardship statement and/or a mission statement
- Plan an annual commitment program with the stewardship committee
- Consult on the elements of an effective year-round stewardship program
- Train congregation's leaders for their annual commitment program
- Provide and/or facilitate the acquisition of resources in the form of materials and speakers
- Evaluate the stewardship program upon its completion

Call the diocesan office for additional information and to begin the process.



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